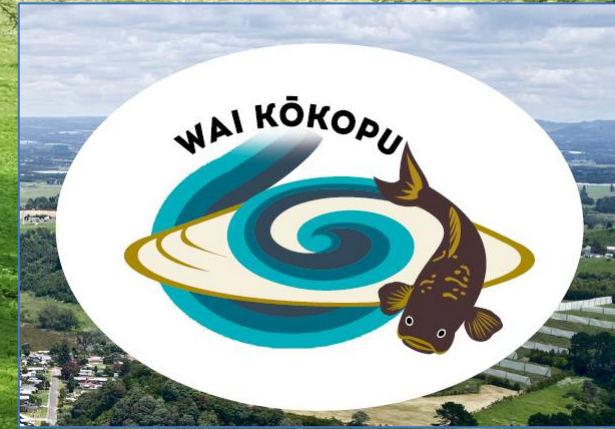


Integrating Forestry & Carbon into Farming

Graham West
*West Land Use
Solutions Ltd*



Issues covered

1. Productivity

- a) Scale
- b) Tree species
- c) Siting

2. Financials

- a) Timing
- b) Carbon & Cash flows
- c) Economics



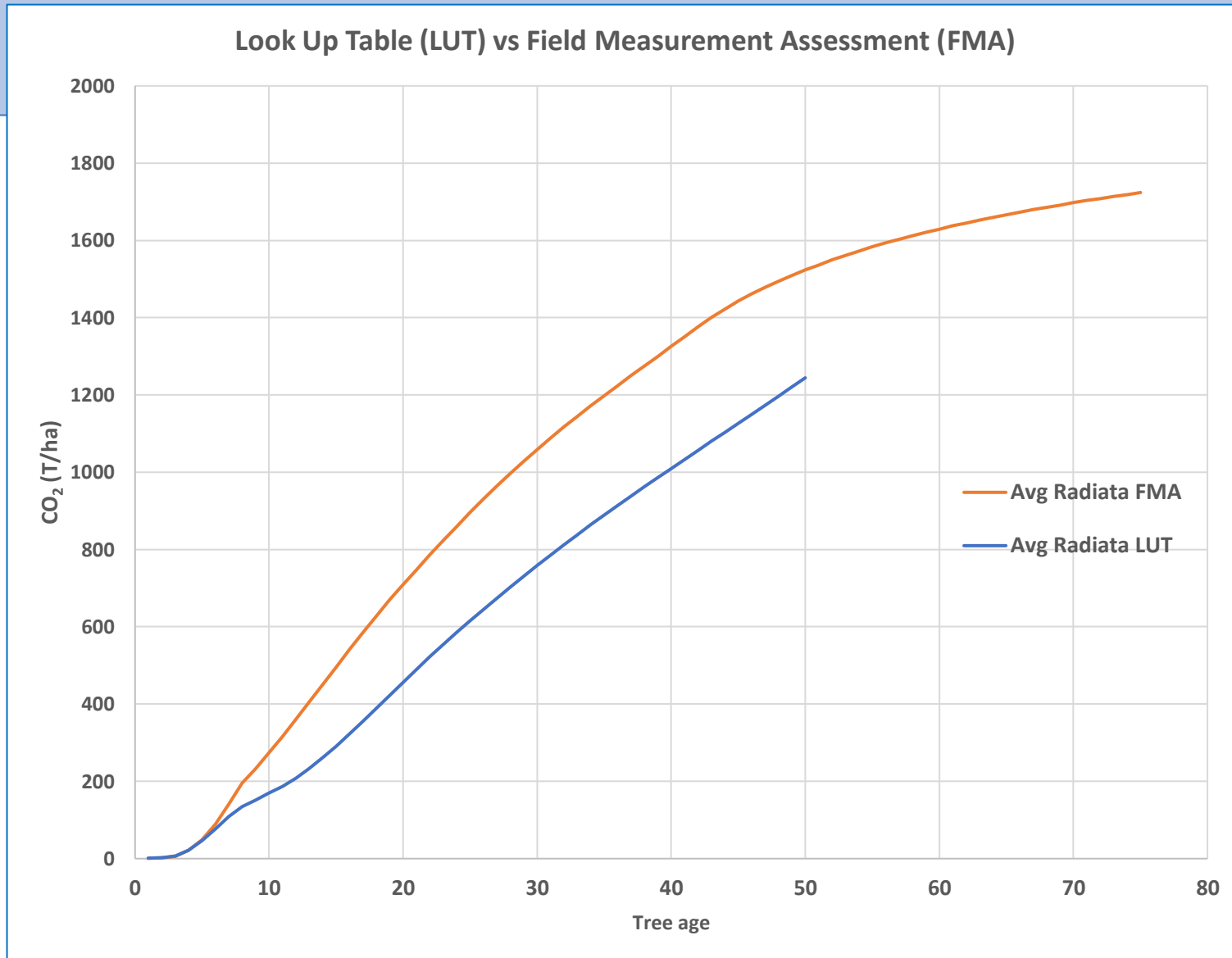
Scale

Affects Costs: Set up, crop types, measurement, management

ETS Rules:

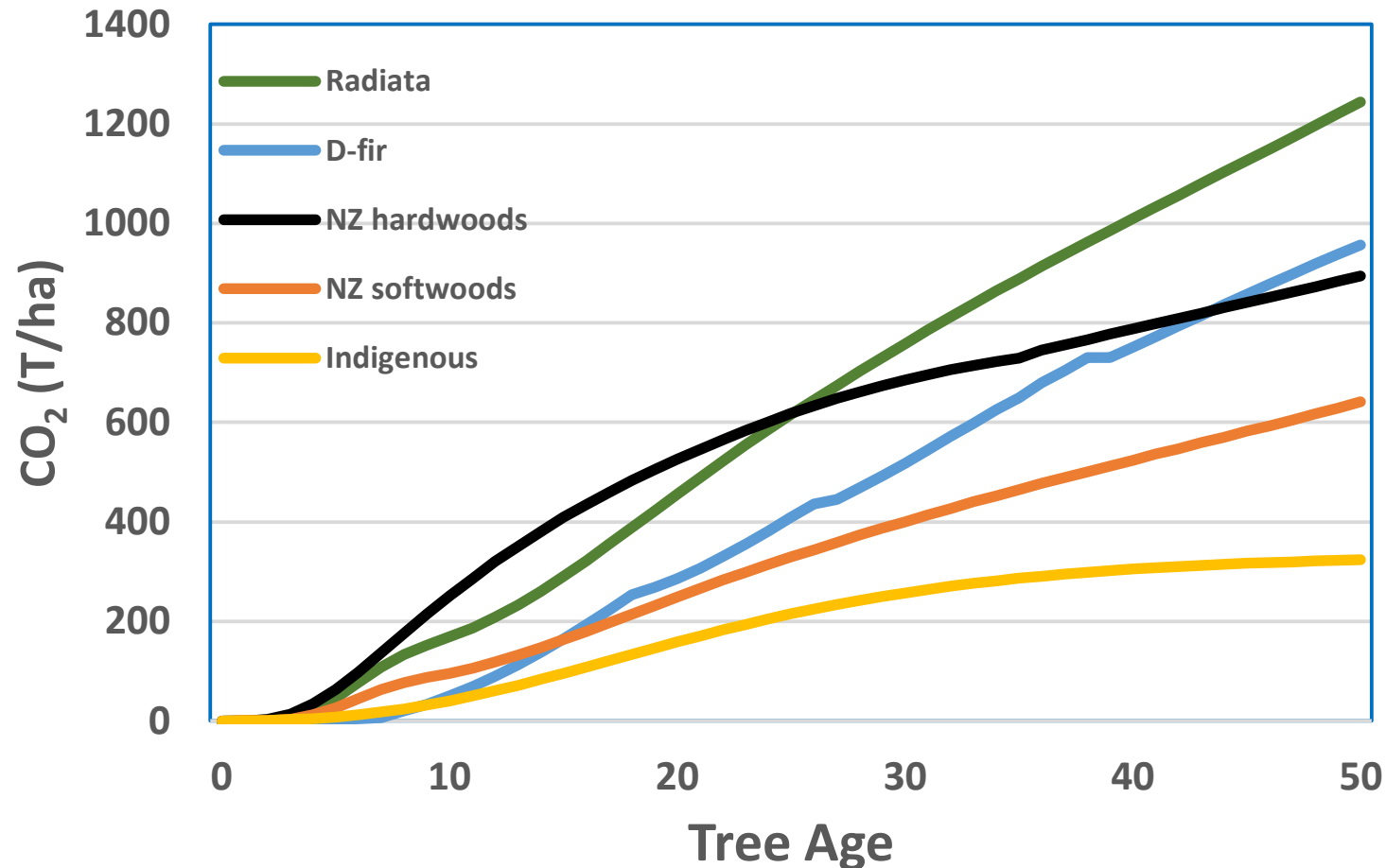
- ≥ 1 ha up to 99ha use MPI Look up Tables
 - Quick
 - Lower compliance cost
 - Conservative by ~30%
- ≥ 100 ha use Field Measurement Assessment
 - Field plot measurement
 - More expensive to set up
 - Repeated every 5 years
 - Higher carbon yield

Scale



Species

Carbon sequestration by Species
MPI Look up tables



Hardwoods:

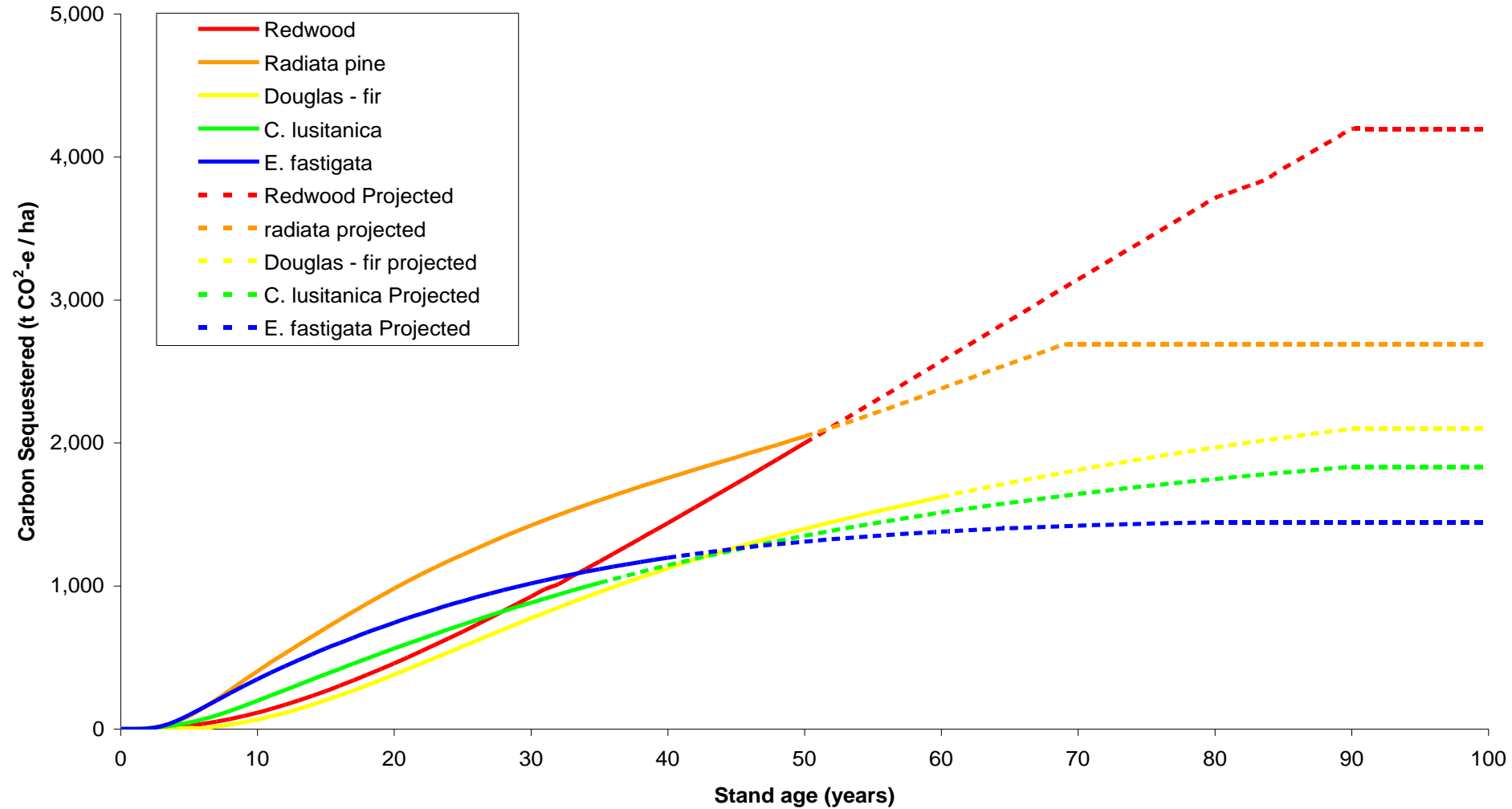
Eucalypts
Poplar
Oak
Acacia
Walnut
Chestnut

Softwoods:

Redwood
Cypresses
Abies
Spruce
Larch

Carbon sequestered by stand age and species

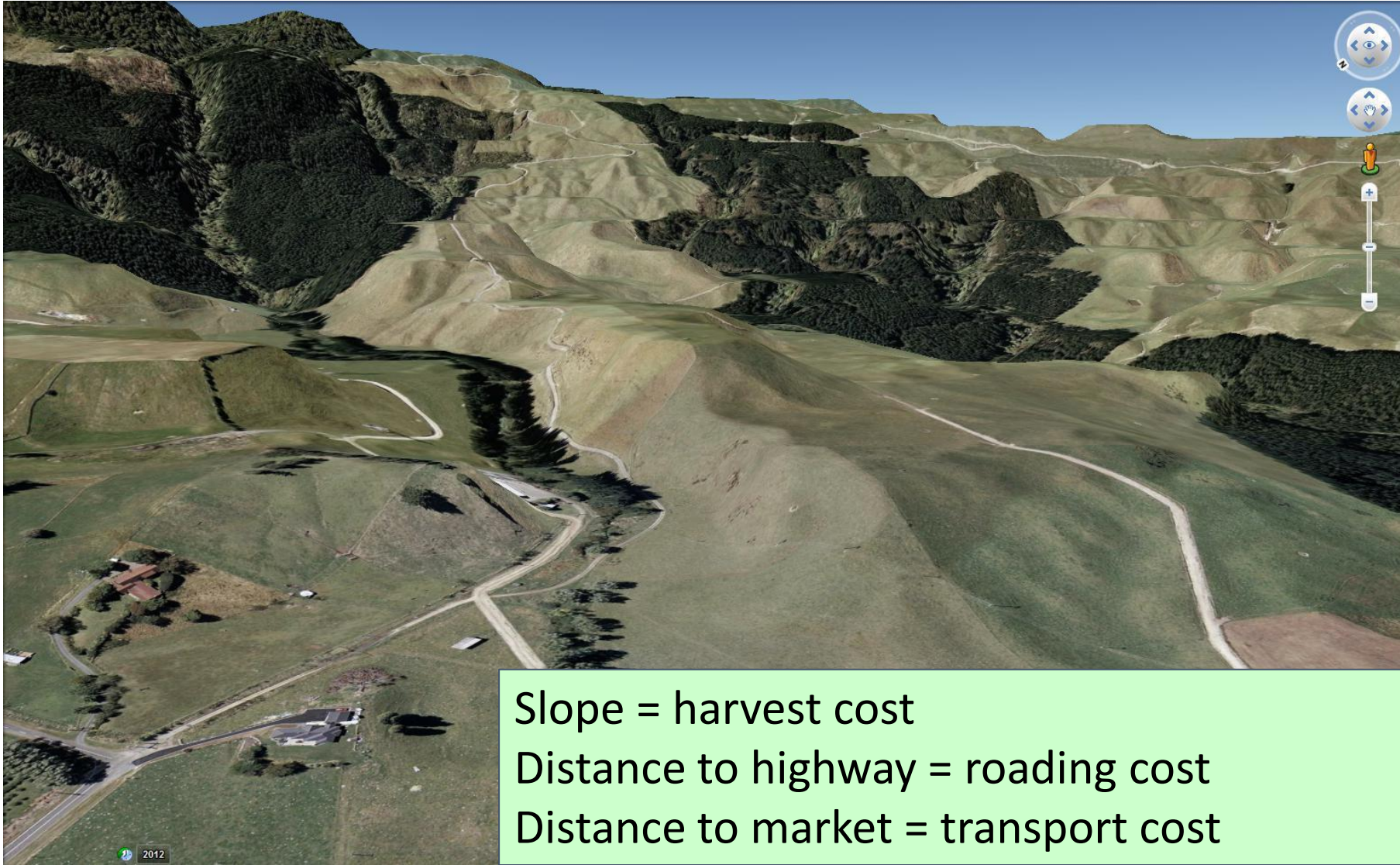
800 stems per ha regime



Major drivers of Timber profit - \$\$\$\$\$

- Location, location, location!

The Flaw of Averages



Slope = harvest cost

Distance to highway = roading cost

Distance to market = transport cost

Site

Major driver of Timber net profit - \$\$\$\$\$

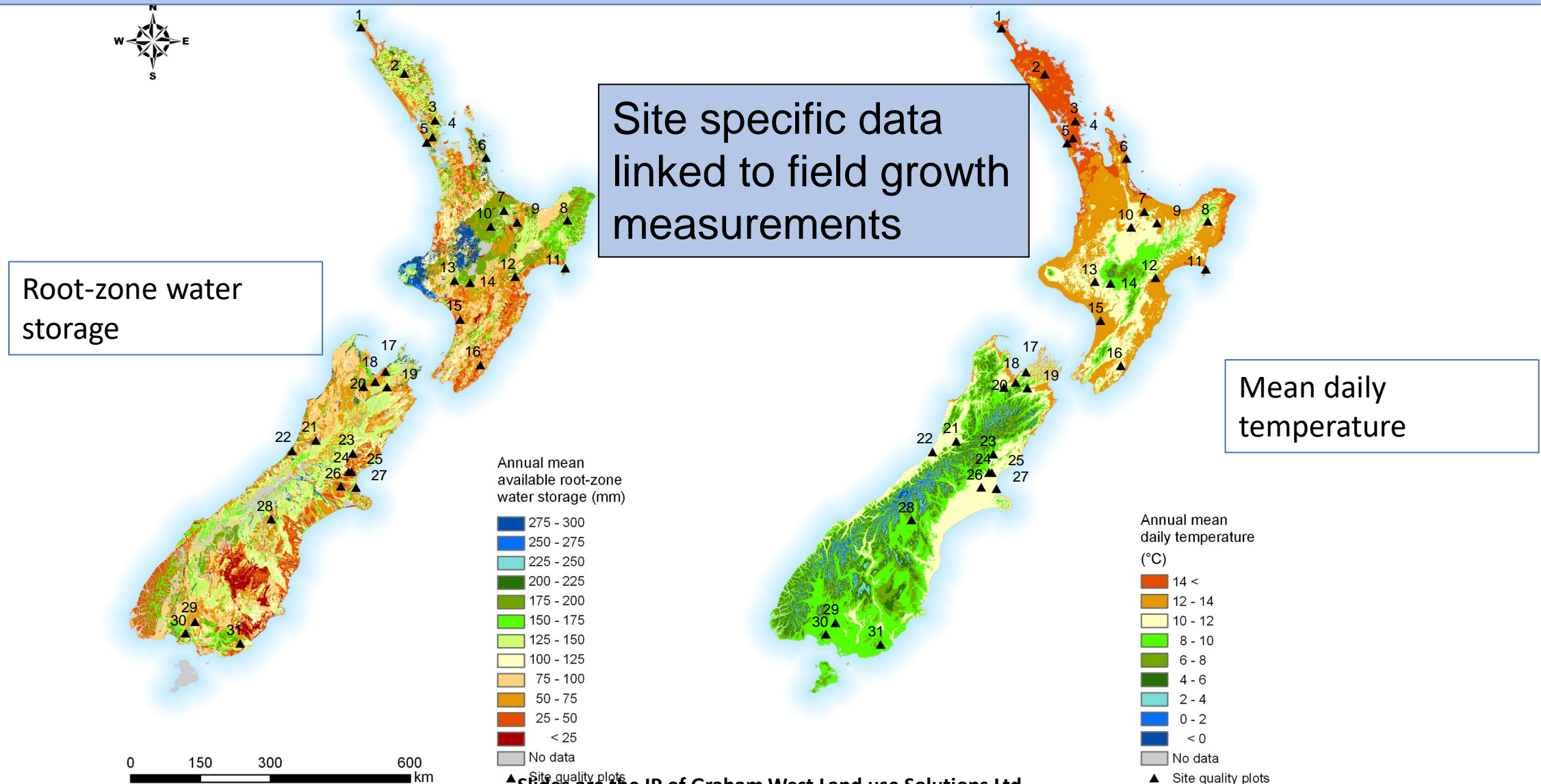
But... for Carbon major driver is
Productivity

Scale = lower unit costs

Waterways = environmental constraints

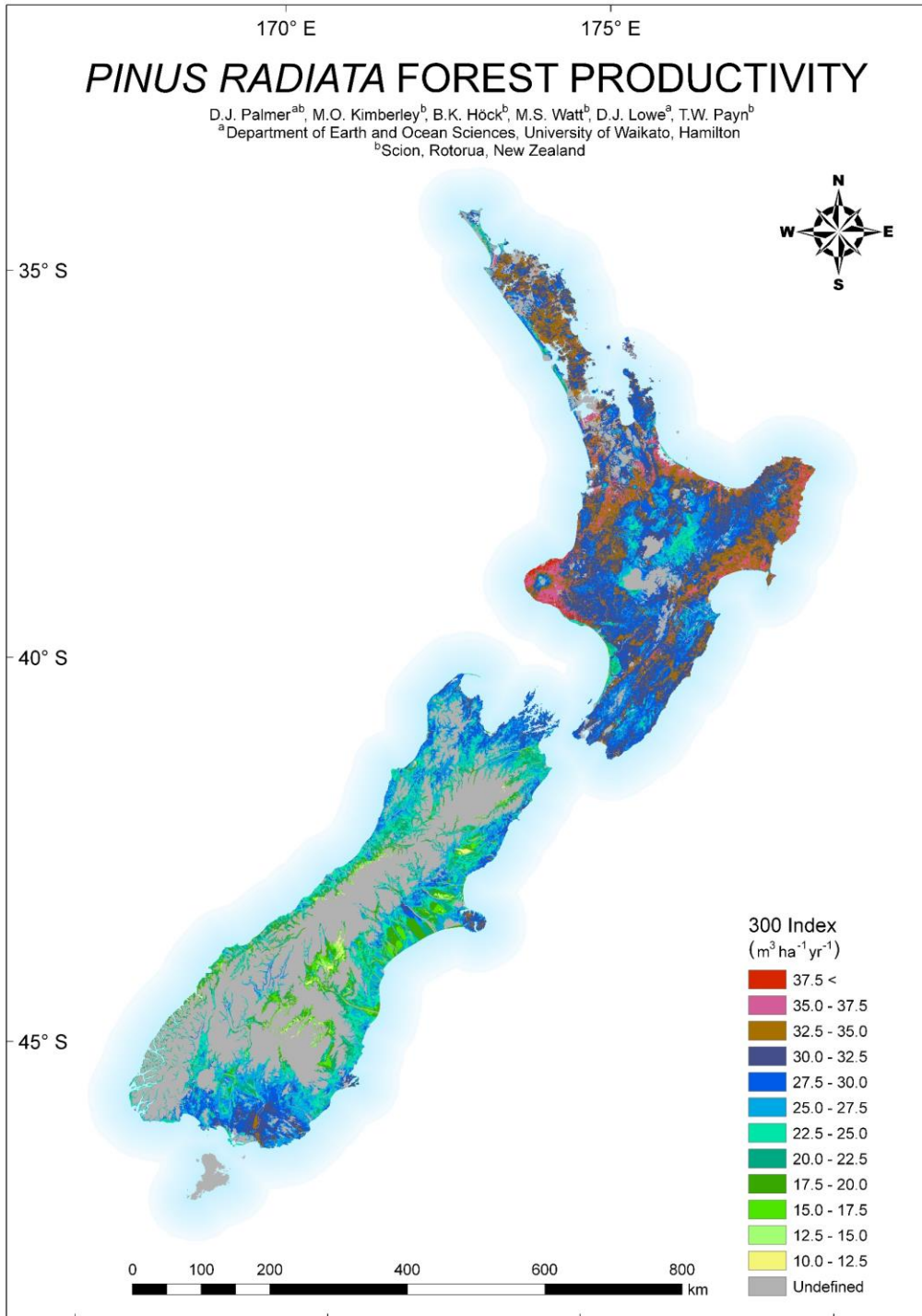
Site - Modelling *Pinus radiata* forest productivity

D. Palmer et al, Scion - 2011



PINUS RADIATA FOREST PRODUCTIVITY

D.J. Palmer^{ab}, M.O. Kimberley^b, B.K. Höck^b, M.S. Watt^b, D.J. Lowe^a, T.W. Payn^b
^aDepartment of Earth and Ocean Sciences, University of Waikato, Hamilton
^bScion, Rotorua, New Zealand



300 Index

Annual Volume
growth on
300sph
at age 30

m³/ha/yr

Could add :

7 -10% for farm sites

10 -15% for Genetic Gain

19% for increased CO₂
concentration

BOP Productivity map = Radiata pine volume production @ 100m x 100m pixel

Volume growth
m³/ha/yr

35-37

32-35

30-32

28-30

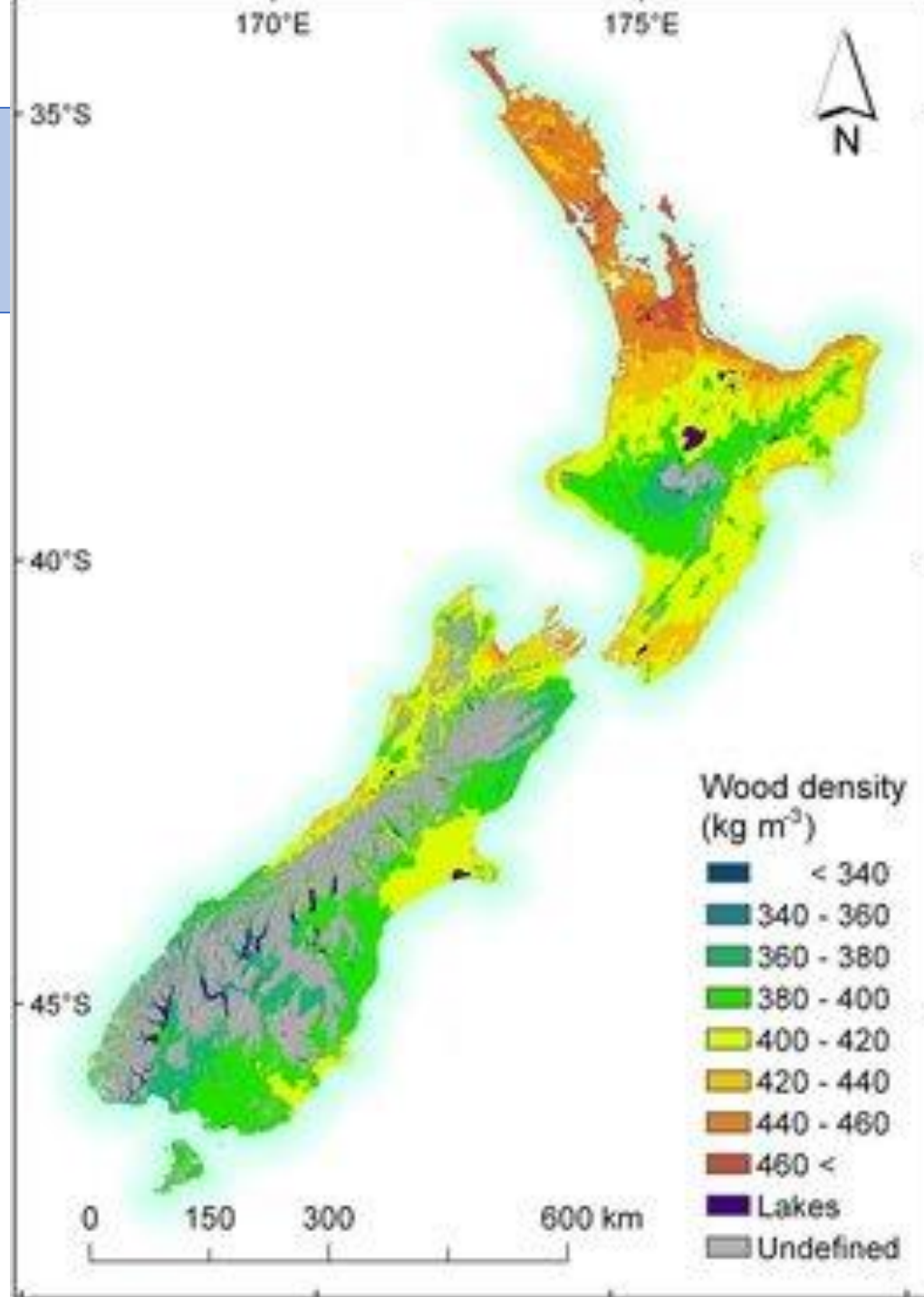


Wood volume = Dry Matter = Carbon

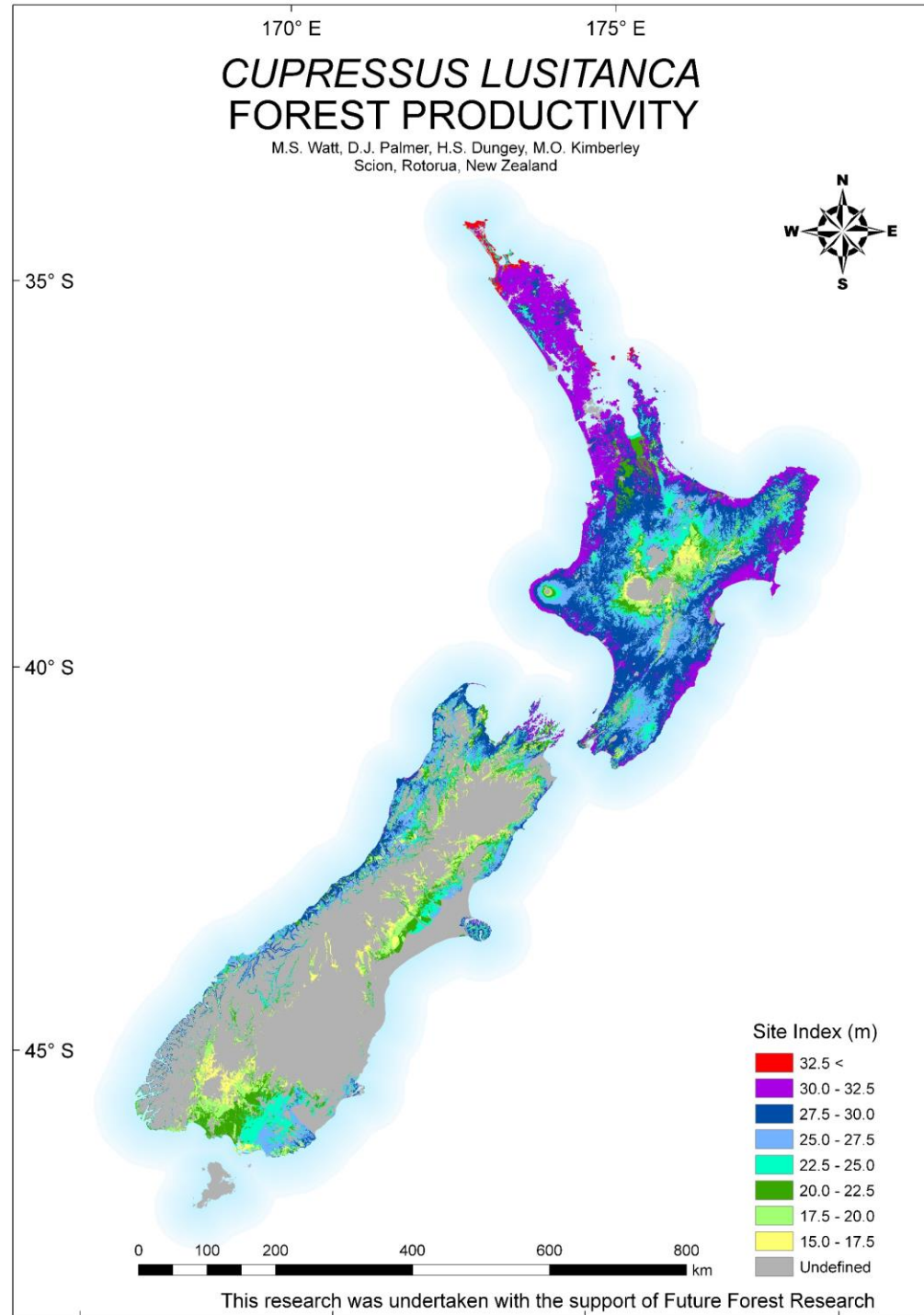
| Species | Stem volume/ha/yr (m ³) | Wood Density (kg/m ³) | Dry matter /ha/yr (kg) | Carbon/ha/yr (t) |
|--------------|-------------------------------------|-----------------------------------|------------------------|------------------|
| Radiata pine | 35 | 440 | 15,400 | 40 |
| Radiata pine | 32 | 430 | 13,760 | 36 |
| Radiata pine | 30 | 420 | 12,600 | 34 |
| Radiata pine | 28 | 410 | 11,480 | 32 |
| Radiata pine | 24 | 400 | 9,600 | 27 |
| Euclyptus | 20 | 520 | 10,415 | 23 |
| Indigenous | 7.5 | 550 | 4,141 | 8.6 |

Wai Kokopu Catchment Radiata pine = 32 -35 m³/ha/yr

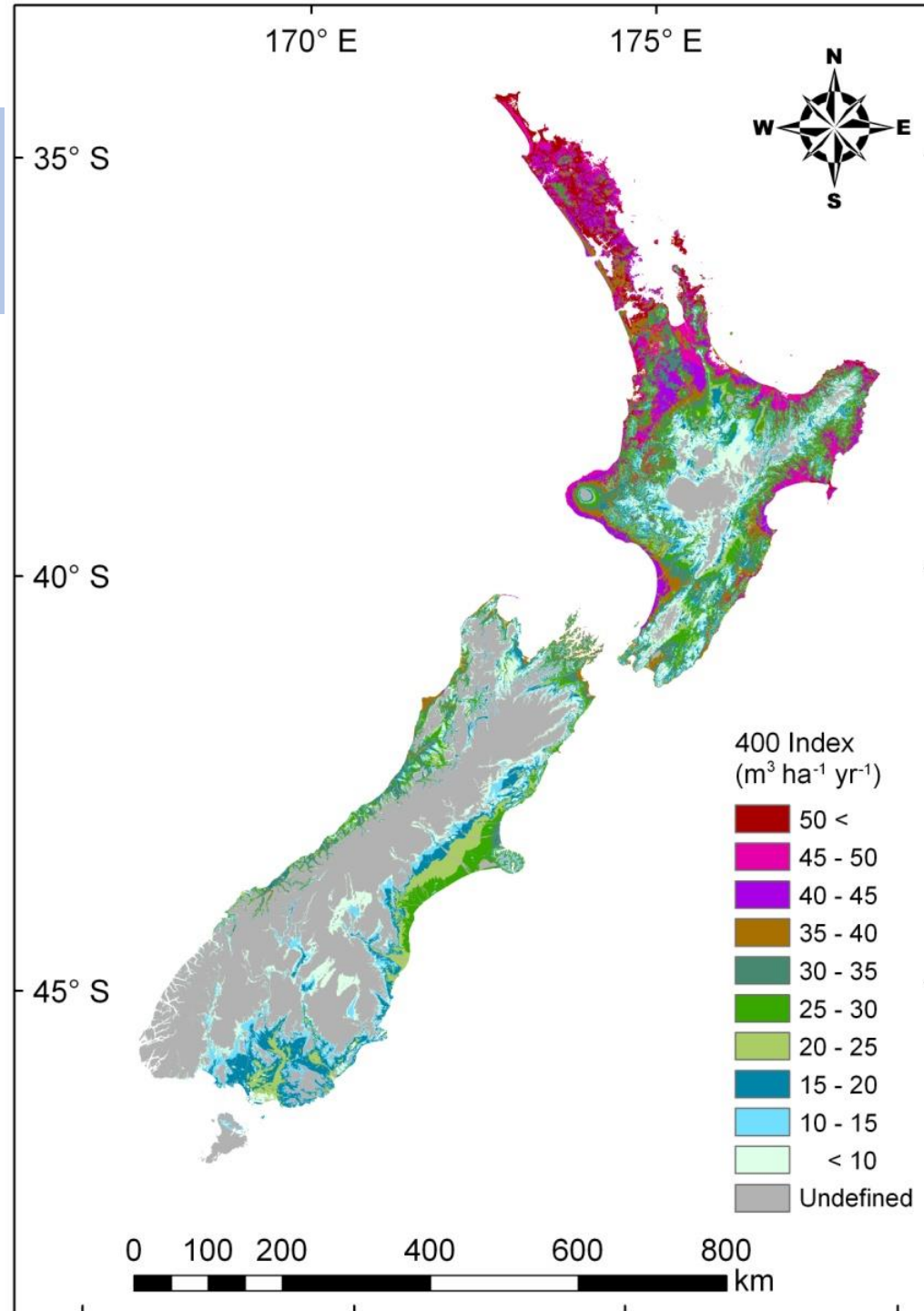
Wood Density (Radiata pine)



Cypress (*Cupressus lusitanica*)

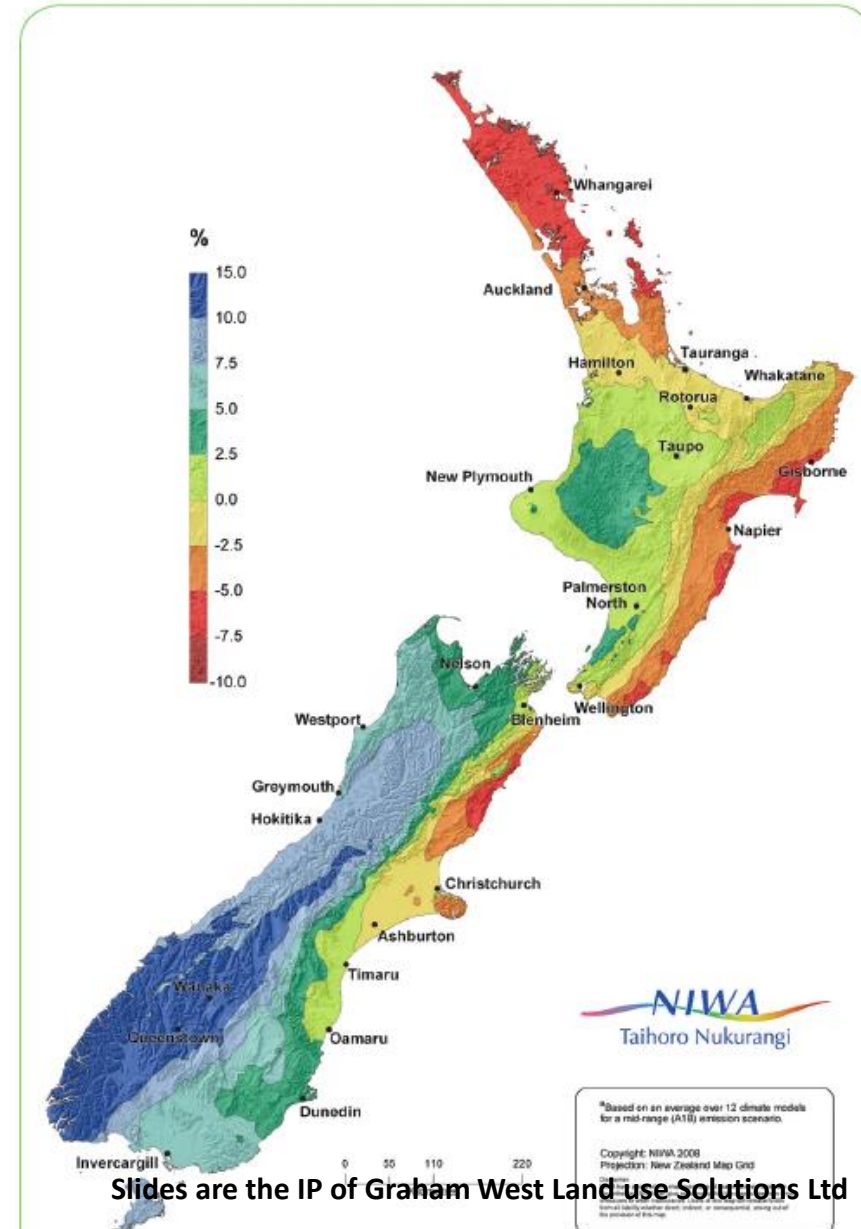


Coast Redwood (*Sequoia sempervirens*)



Climate Change (CC) Rainfall

FIGURE 1: PROJECTED ANNUAL MEAN PRECIPITATION CHANGE FOR NEW ZEALAND BETWEEN 1980–1999 AND 2080–2099 BASED ON AN AVERAGE OF 12 CLIMATE MODELS FOR A MID-RANGE SCENARIO



Slides are the IP of Graham West Land-use Solutions Ltd

Risk

Forest fire danger with CC

(average of all 16 Global Climate Models)

Current

2040

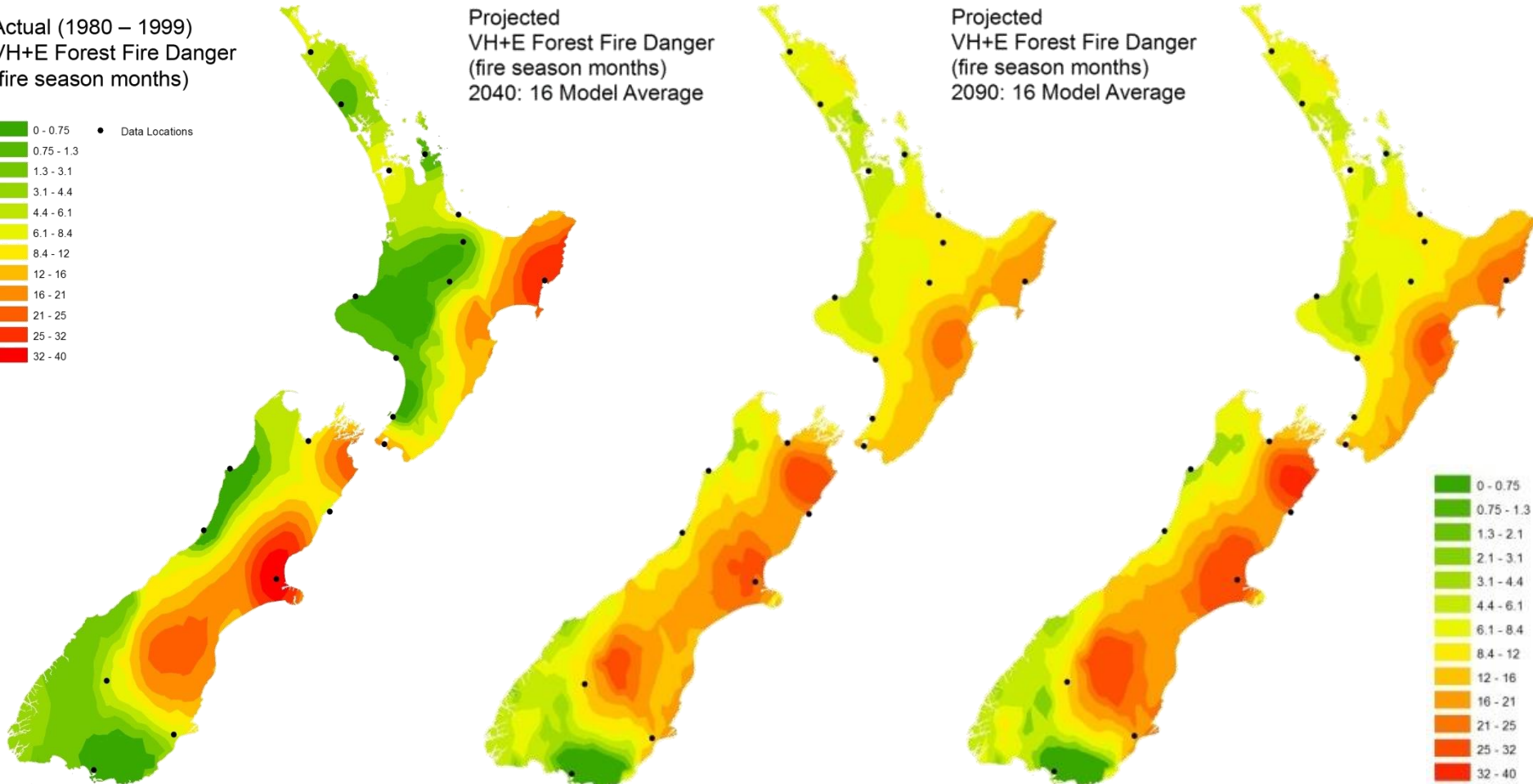
2090

Actual (1980 – 1999)
VH+E Forest Fire Danger
(fire season months)

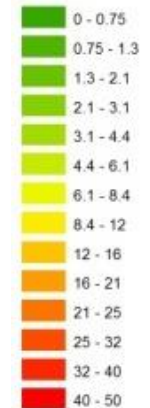


Projected
VH+E Forest Fire Danger
(fire season months)
2040: 16 Model Average

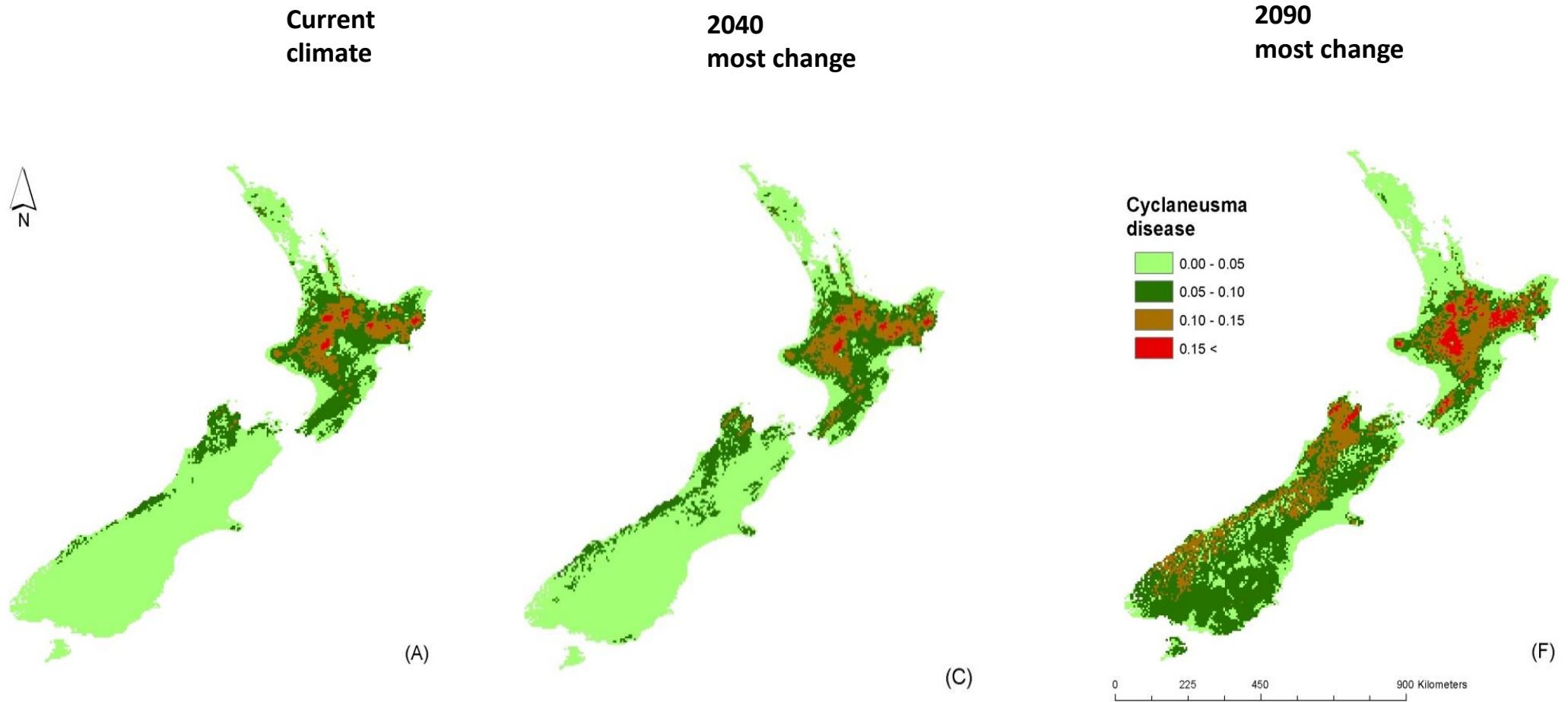
Projected
VH+E Forest Fire Danger
(fire season months)
2090: 16 Model Average



Slides are the IP of Graham West Land use Solutions Ltd



- By 2040
+3% NI
+75% SI
- By 2090
+7% NI
+162% SI



TreeFarmer

<http://treefarmer.fgr.nz/>

supported by
forestgrowers
commodity levy

 FARM FORESTRY NEW ZEALAND

- Tree Farmer has been developed with Forest Growers Levy funds for use by all New Zealand Small Scale Forest Growers. This web tool is intended to provide knowledge and awareness of forest operations and improve forest investment outcomes.
- This version is a prototype aimed at giving limited harvest planning functionality with indicative results only. It does not provide an operational plan nor replace the need to involve professional harvest planners and consultants.
- For further information is available from Forest Growers Research at : <https://fgr.nz/>



Graham West – Project Manager

Slides are the IP of Graham West Land use Solutions Ltd



Report created at <https://fgr.nz>



Integration



Site factors

- Access
- Contour – LUC
- Vegetation cover
- Power lines
- Stock movement
- Fencing

Integration

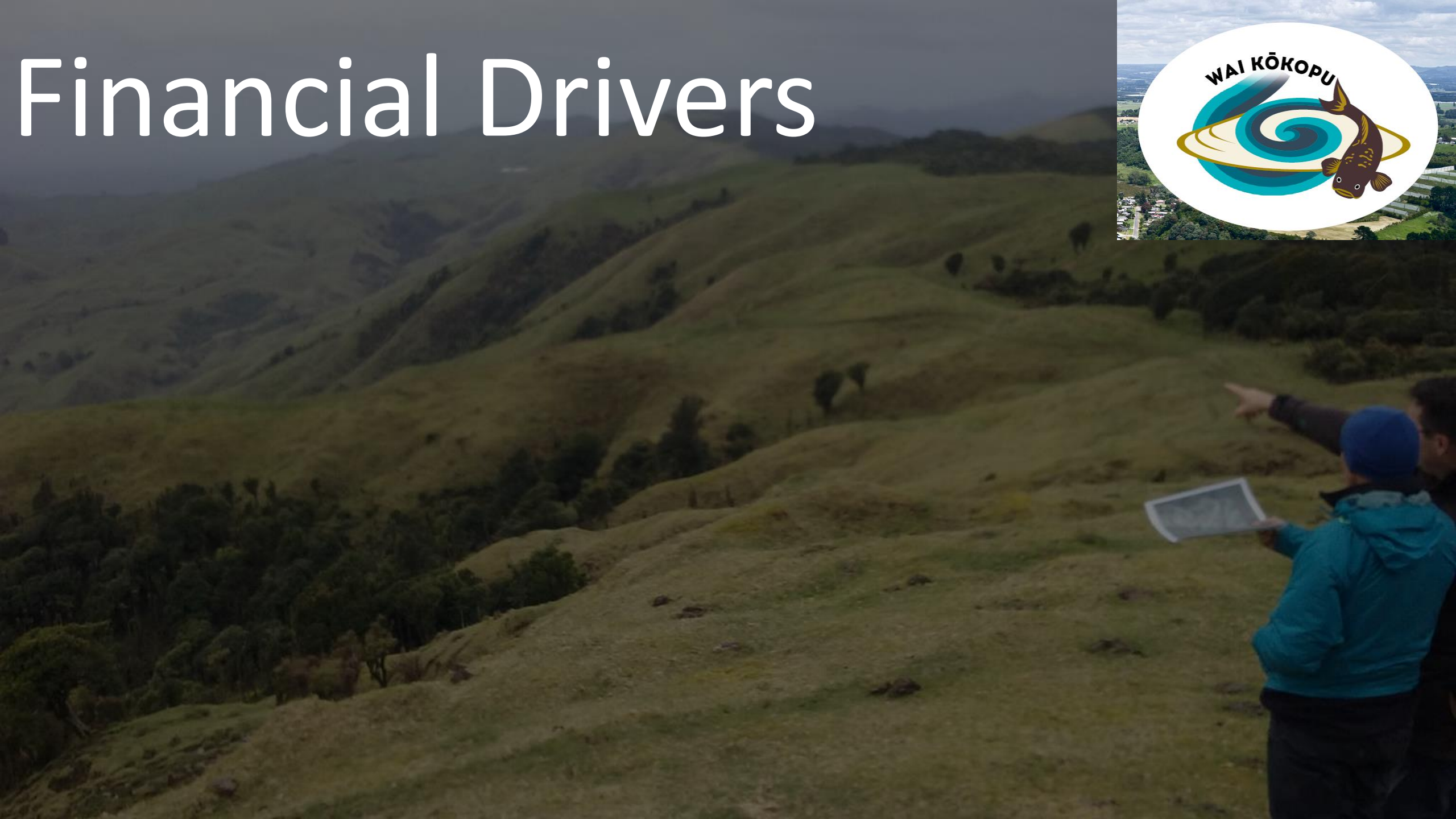
<https://www.nzffa.org.nz/farm-forestry-model/resource-centre/videos/>



Conclusions - Productivity Drivers

1. Scale - affects Costs, Carbon Yields, $\geq 100\text{ha}$ gains $\sim 30\%$
2. Tree species – affects growth rate and carrying capacity
3. Site - affects species choice, productivity, disease & fire risk
4. Integration – need support and planning

Financial Drivers



Major Issues and Drivers

- Establishment Costs
- Timing – in ETS
- Carbon & Cash flows
- Economics



Typical small scale forest grower



Forest establishment Costs

Radiata Pine – Stand Select Seedlings

Total Establishment costs for 833 stems/ha (\$/ha)

| Site prep | Trees stocks | Planting | Release Spray | Management | |
|------------------|--------------|----------|------------------|-------------------|---|
| | | | | | https://treefarmer.fgr.nz/ |
| Average Slope | Pasture | Cutover | Blackberry | Gorse & Broome | Tall scrub or weeds |
| 0° - 15° | 1555 | 1615 | 1668 | 1961 | 3284 |
| 15° - 22° | 1601 | 1664 | 1720 | 1991 | 3374 |
| 22° - 29° | 1707 | 1778 | 1840 | 2197 | 4085 |
| > 29° | 1992 | 2089 | 2172 | 2636 | 5148 |

Forest establishment Costs

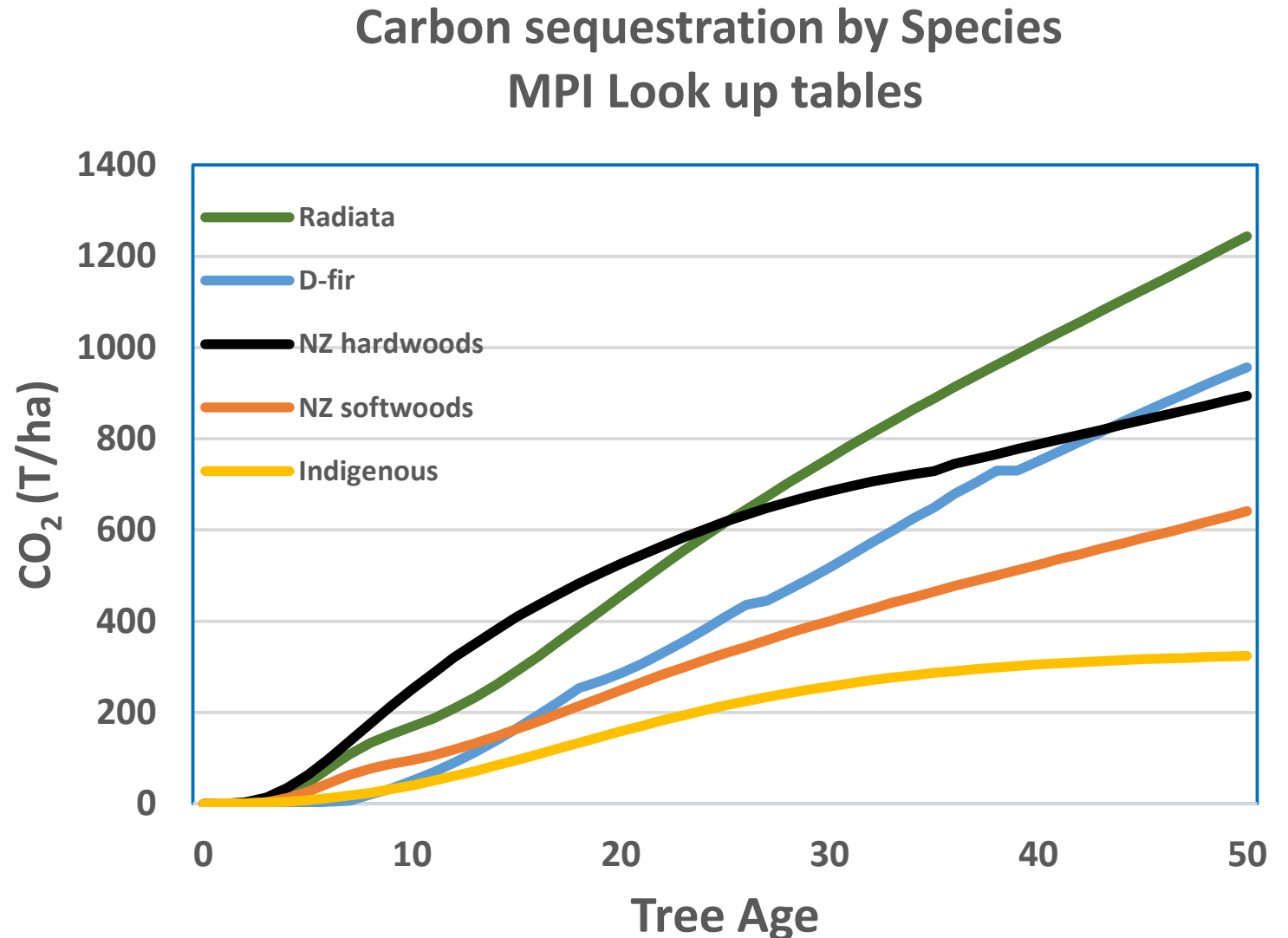
<https://treefarmer.fgr.nz/>

| Total Establishment costs for by species | | | | | | |
|--|--------------|-------------------|----------------|------------|-------------|-------------|
| Site prep | Trees stocks | Planting | Release Spray | Management | | |
| Average Slope | Radiata Pine | Eucalyptus nitens | Poplar Species | Redwood | Douglas fir | Indigenous* |
| 0° - 15° | \$1,668 | \$1,918 | \$1,251 | \$2,502 | \$2,002 | \$11,676 |
| 15° - 22° | \$1,720 | \$1,978 | \$1,290 | \$2,580 | \$2,064 | \$12,040 |
| 22° - 29° | \$1,840 | \$2,116 | \$1,380 | \$2,760 | \$2,208 | \$12,880 |
| > 29° | \$2,172 | \$2,498 | \$1,629 | \$3,258 | \$2,606 | \$15,204 |

*Can range from \$5,000 to \$50,000

Timing- year of ETS registration

- Planted Pre 1990 – out
- Planted Post 1989 - out until 2008
- Pre 2019 = Stock change
- 1 Jan 2019 – 31 Dec 2022 = Stock change & Averaging
- 1 Jan 2023 = Averaging 16yrs
Permanent 50 years
- 5 year Emission reporting period = 2018 to 2022



Emissions Trading Scheme for Forestry

as at 30 September 2021

Te Uru Rākau

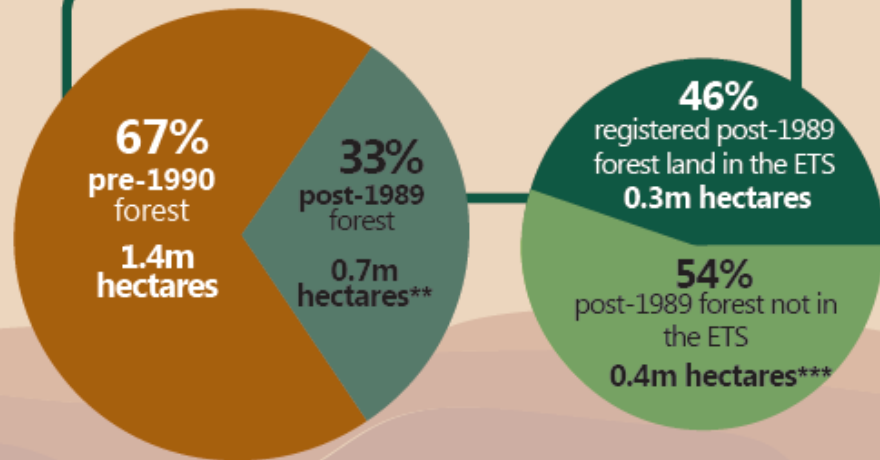


New Zealand Forest Service

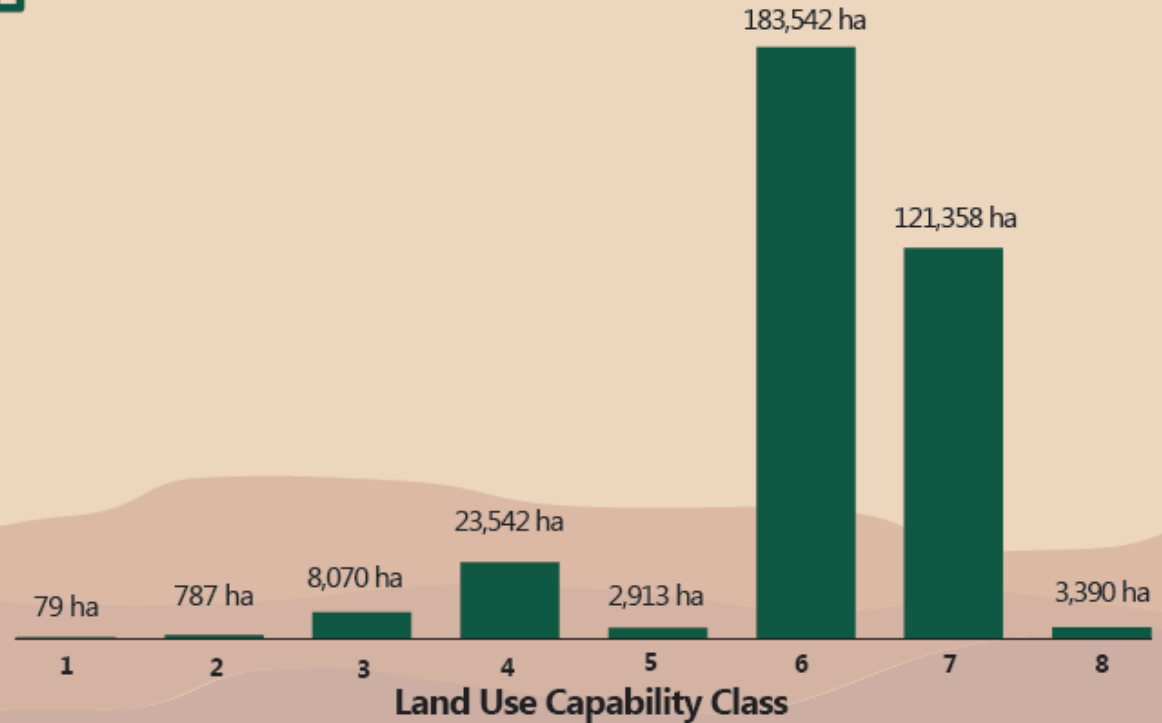
2.1
million hectares*



of forest
classified as
pre-1990 or
post-1989



Post-1989 ETS registered forest land by Land Use Capability class



*Based on *New Zealand's Greenhouse Gas Inventory 1990-2018* published by the Ministry for the Environment in April 2020. Total 'forest land' area is based off the definition used for reporting to the United Nations Framework Convention on Climate Change.

**Existing forest land, not the total area of land available that could be eligible for the ETS.

***Due to differing criteria, some of the area reported may not be eligible for registration in the ETS.

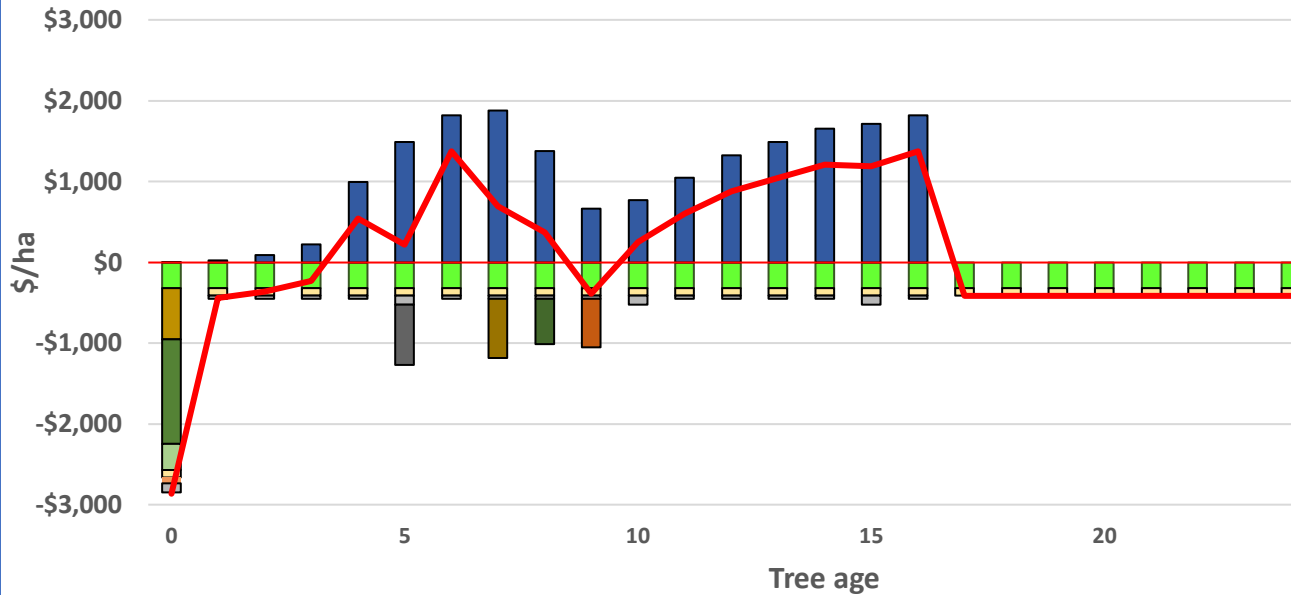
343,877 ha

ETS post-1989 forest land

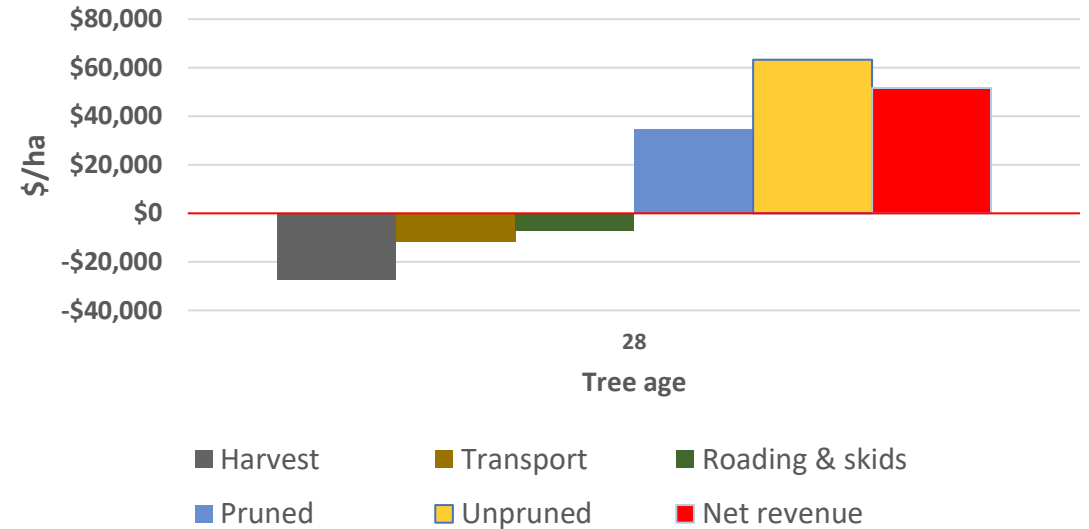
12,077
ha

The **Land Use Capability (LUC)** classification shows land capability and versatility for various uses. All of New Zealand's rural land is classified into eight

Farm #1 - forestry cash flow per ha with Carbon Averaging (\$65/t) & timber harvest



Costs and Revenues for Timber Harvest at age 28 yrs

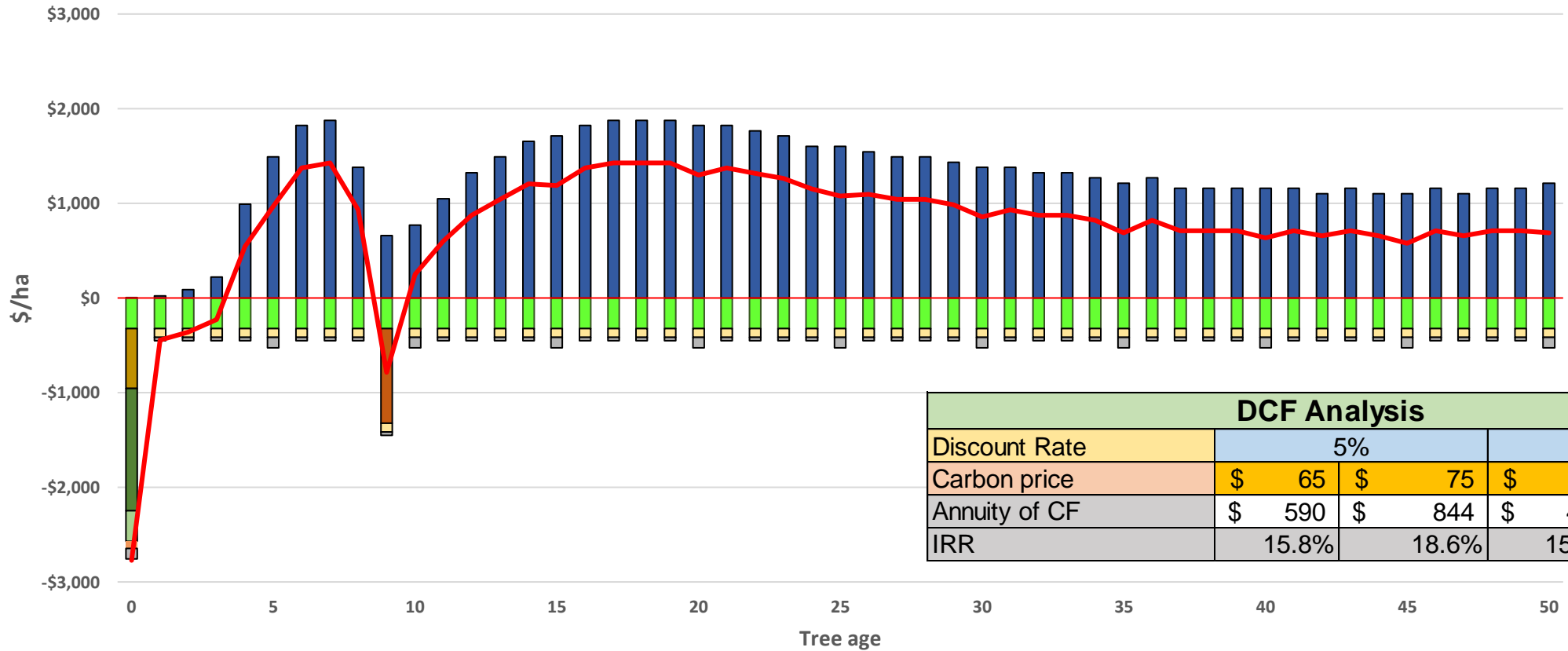


- Ann Land Rental
- Annual costs
- Thin to waste
- Preharvest Inventory
- Land Prep Costs
- Carbon set up cost
- Pruning 1
- Pruning 2
- Planting
- Carbon admin
- Pruning
- Releasing
- Carbon
- Net revenue

DCF Analysis

| Discount Rate | 5% | | 7% | |
|------------------------|--------|----------|---------|----------|
| Carbon Price (\$/t) | \$ 65 | \$ 75 | \$ 65 | \$ 75 |
| Annuity from Carbon CF | \$ 991 | \$ 1,153 | \$ 951 | \$ 1,108 |
| Annuity from Timber CF | \$ 163 | \$ 163 | -\$ 131 | -\$ 131 |
| IRR for Timber only | 6.1% | 6.1% | 6.1% | 6.1% |
| IRR Timber & Carbon | 13.6% | 15.5% | 13.6% | 15.5% |

Farm #1 - forestry cash flow - Permanent Carbon @ \$65/t

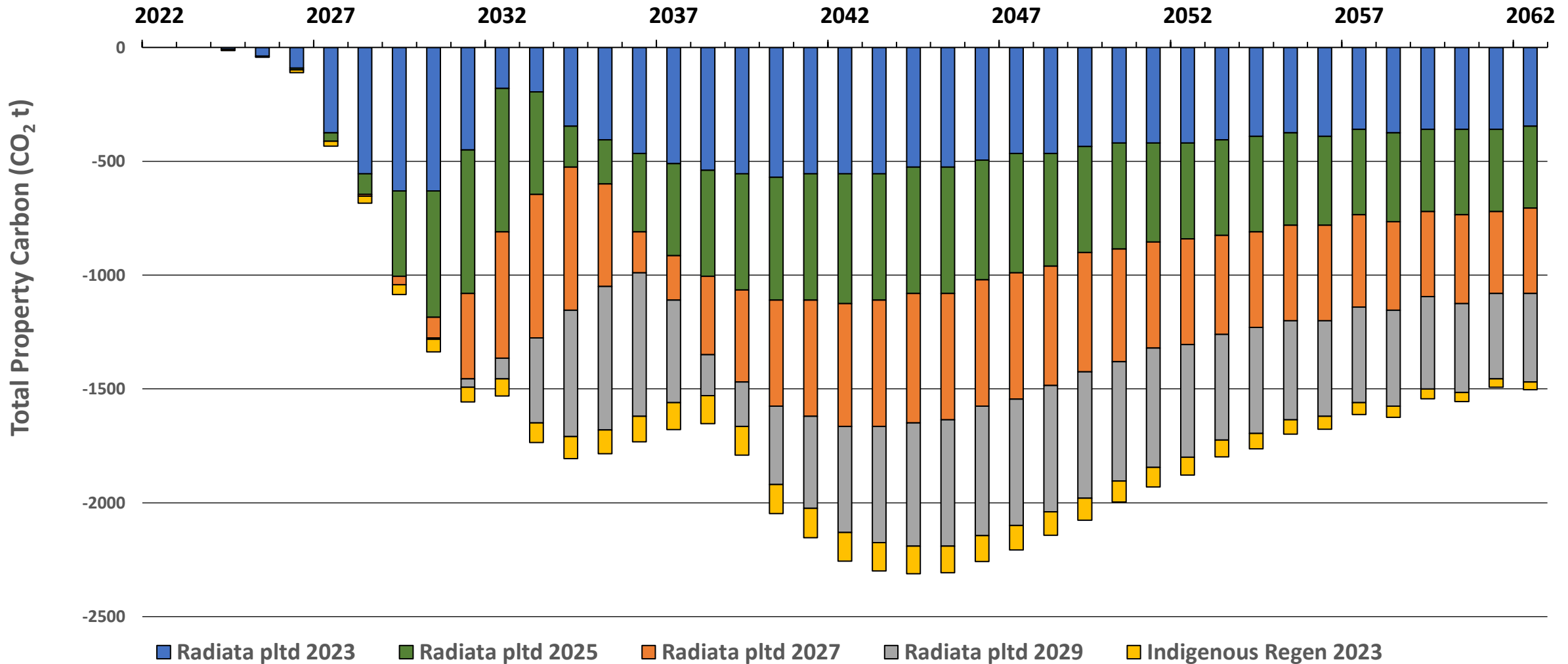


| DCF Analysis | | | | |
|---------------|--------|--------|--------|--------|
| Discount Rate | 5% | | 7% | |
| Carbon price | \$ 65 | \$ 75 | \$ 65 | \$ 75 |
| Annuity of CF | \$ 590 | \$ 844 | \$ 485 | \$ 710 |
| IRR | 15.8% | 18.6% | 15.8% | 18.6% |

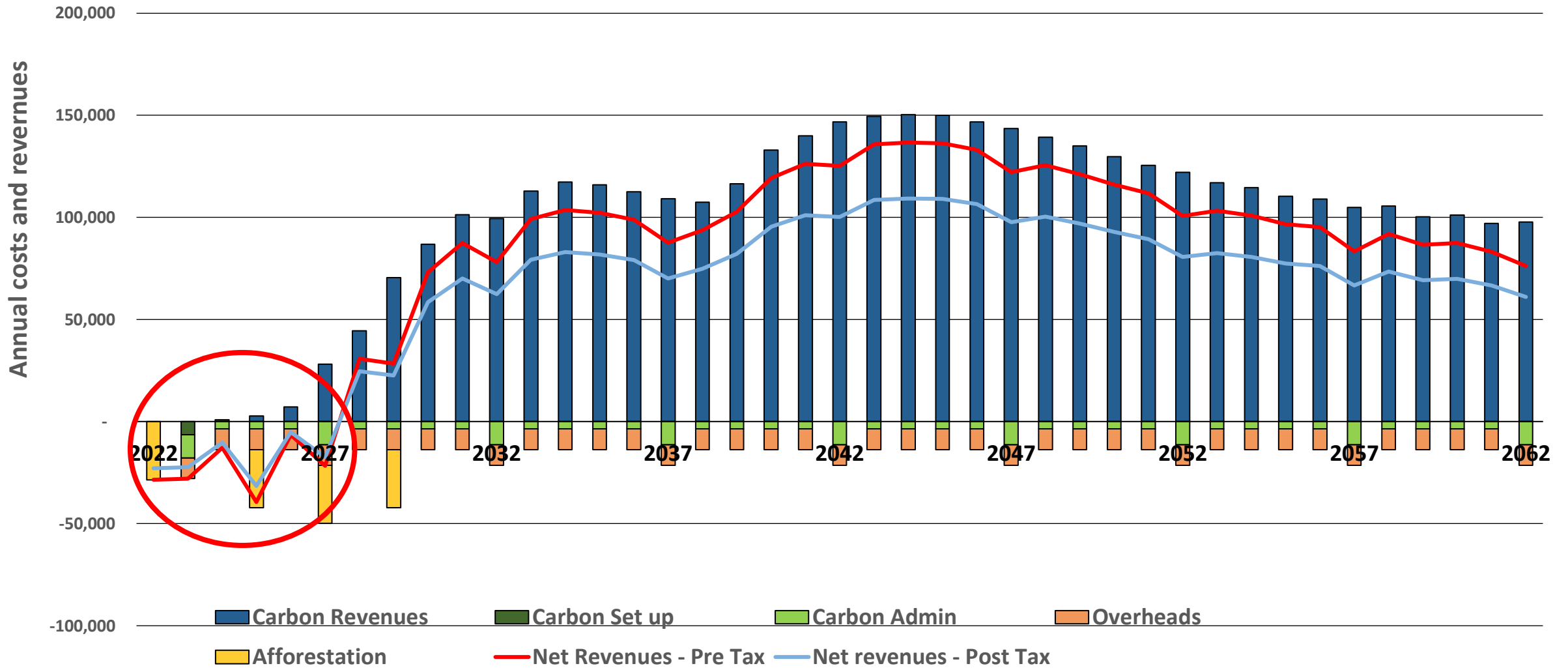
- Ann Land Rental
- Land Prep Costs
- Planting
- Releasing
- Thin to waste
- Annual costs
- Carbon set up cost
- Carbon admin
- Carbon Rev
- Net revenue

Ideal Farm Forestry - carbon flows

Total Property Carbon Units - plant 15ha pine every 2nd years for 4 years + retire 10ha indigenous reversion

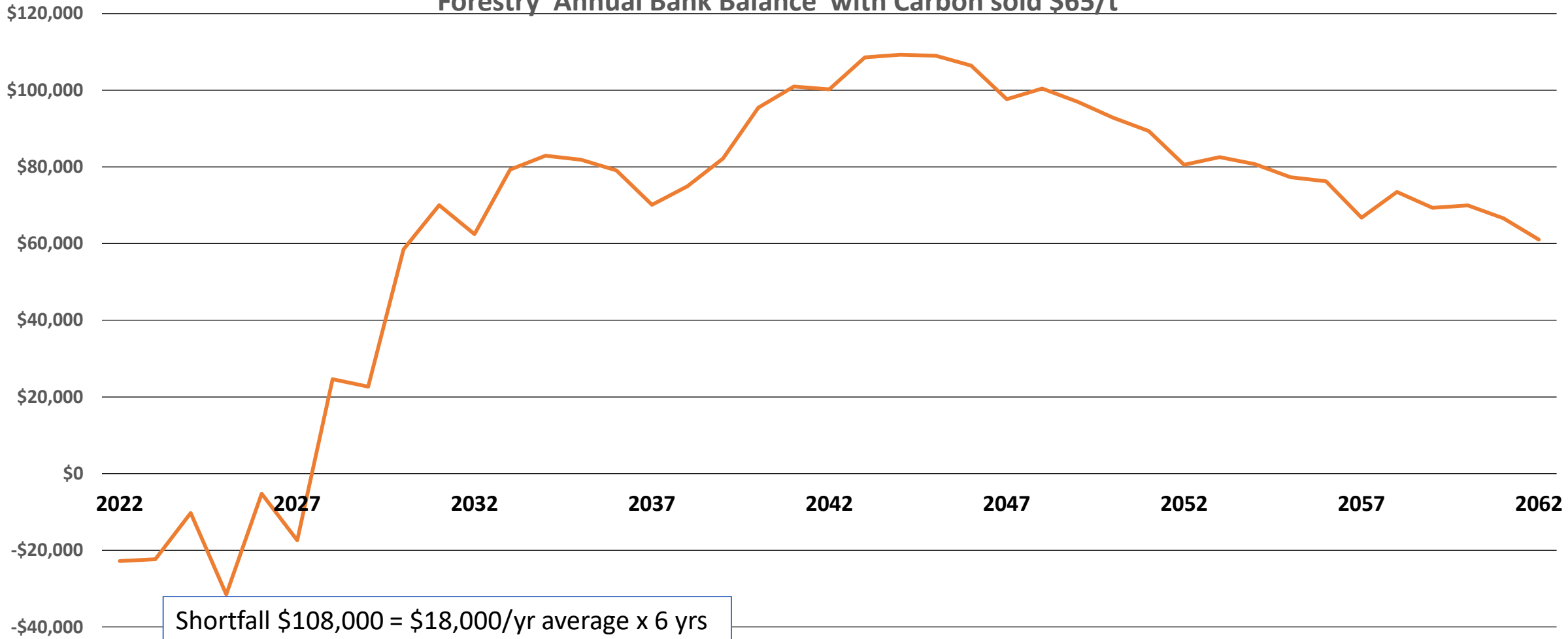


Ideal Farm Forestry Cash flow - Sell carbon at \$65/t



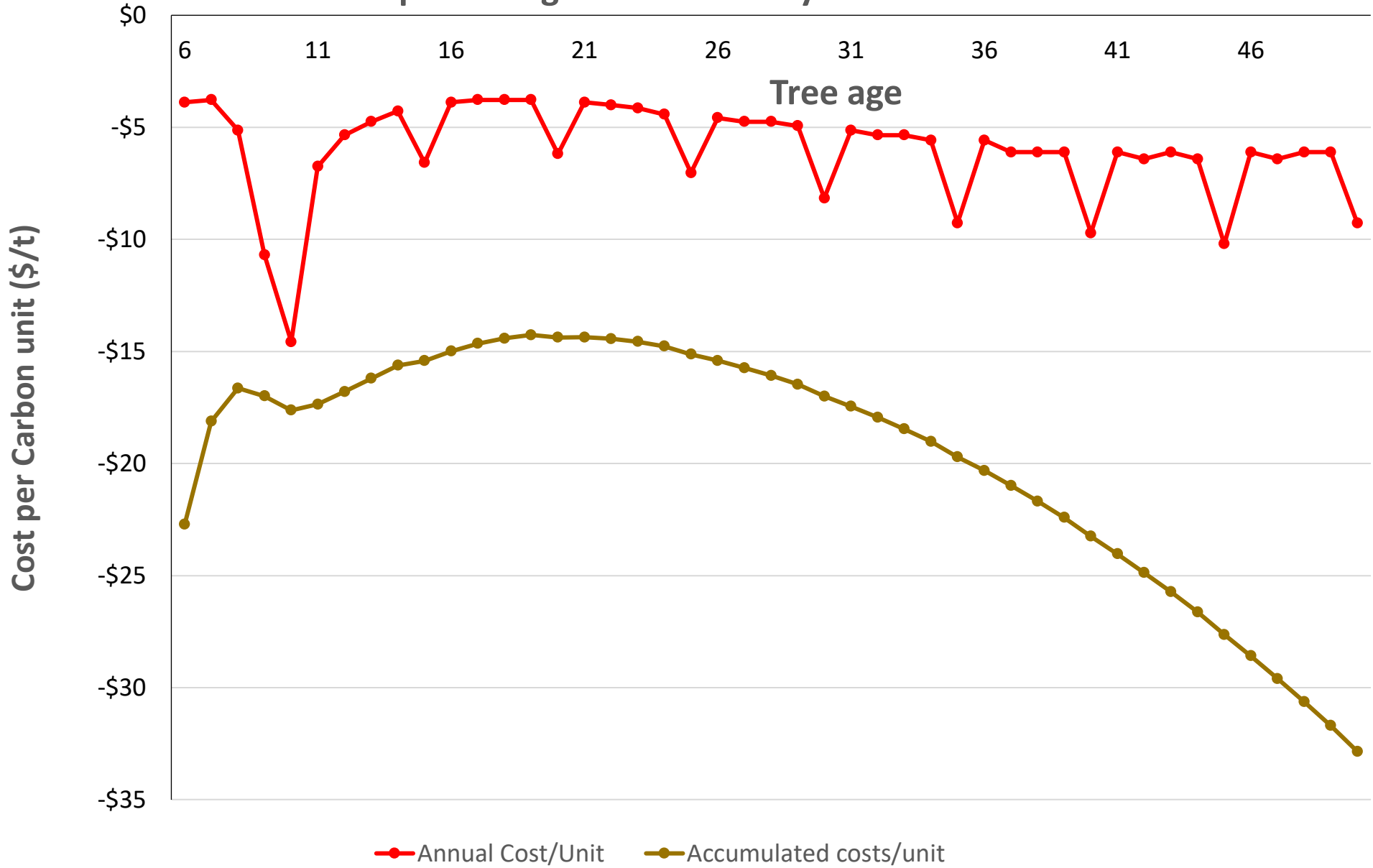
Forestry Annual Bank Balance with Carbon sold \$65/t

Annual Bank Balance

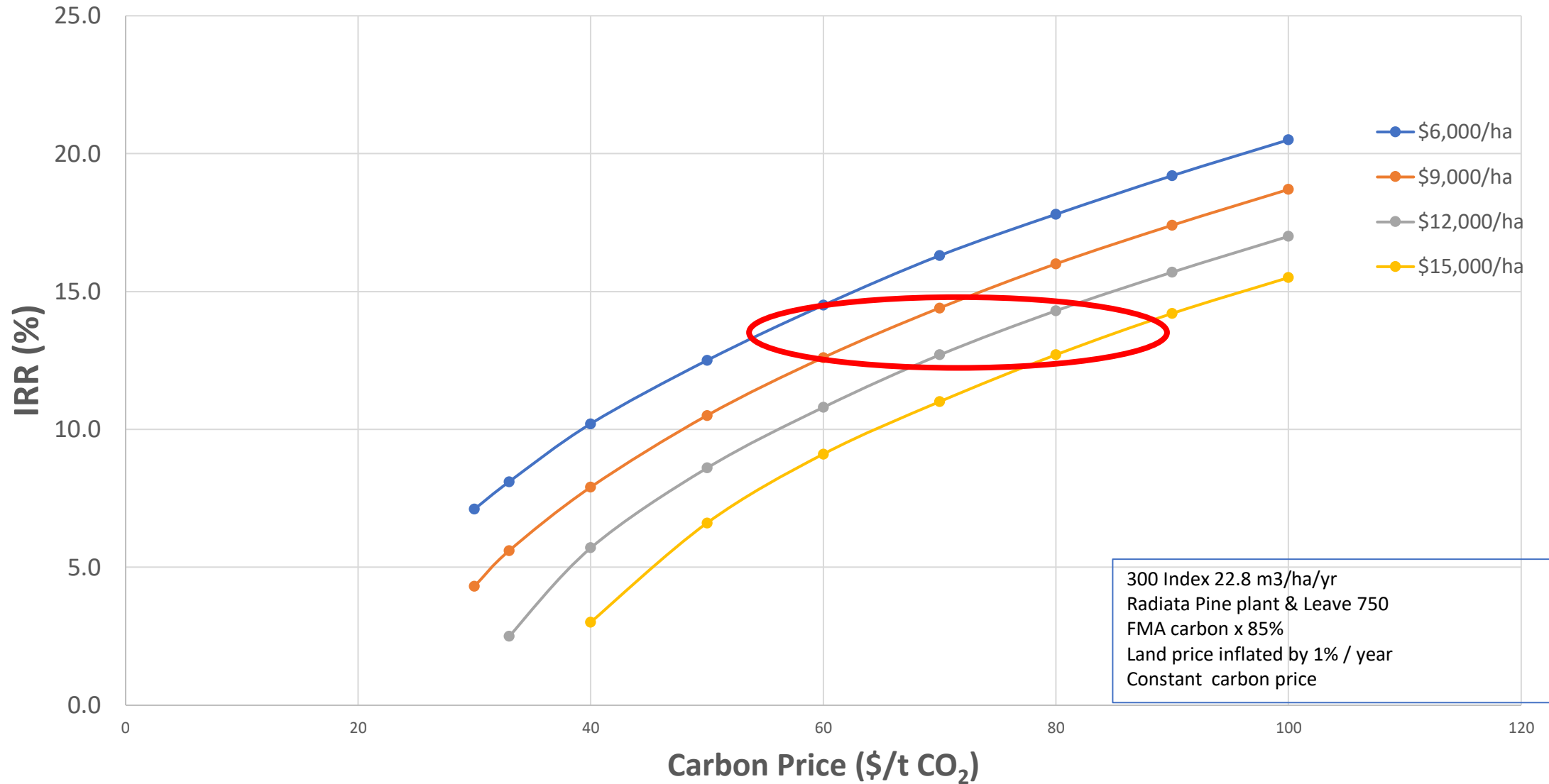


Shortfall \$108,000 = \$18,000/yr average x 6 yrs

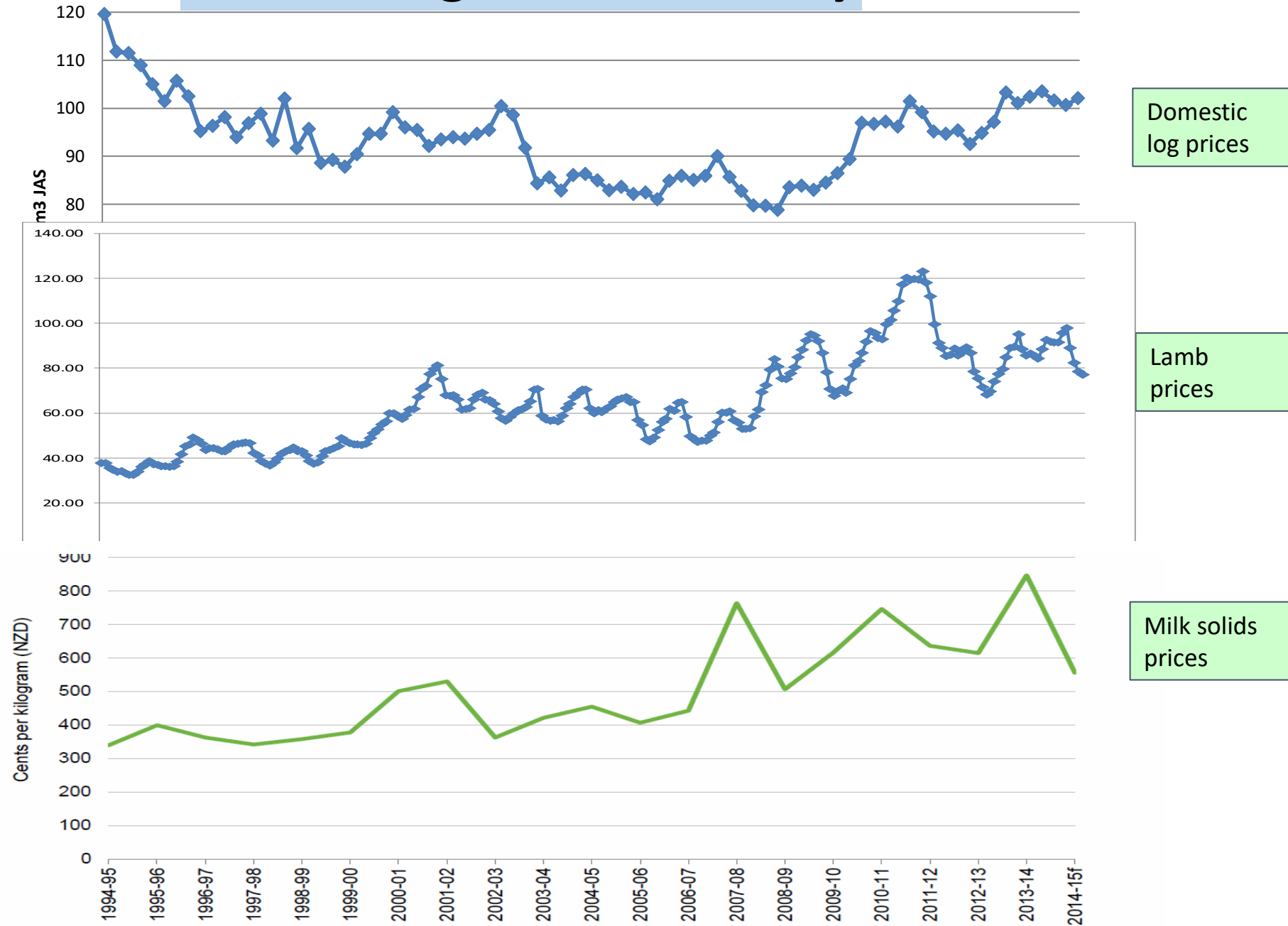
Cost of producing Carbon units by Afforestation



Impact of Carbon price and land cost on IRR

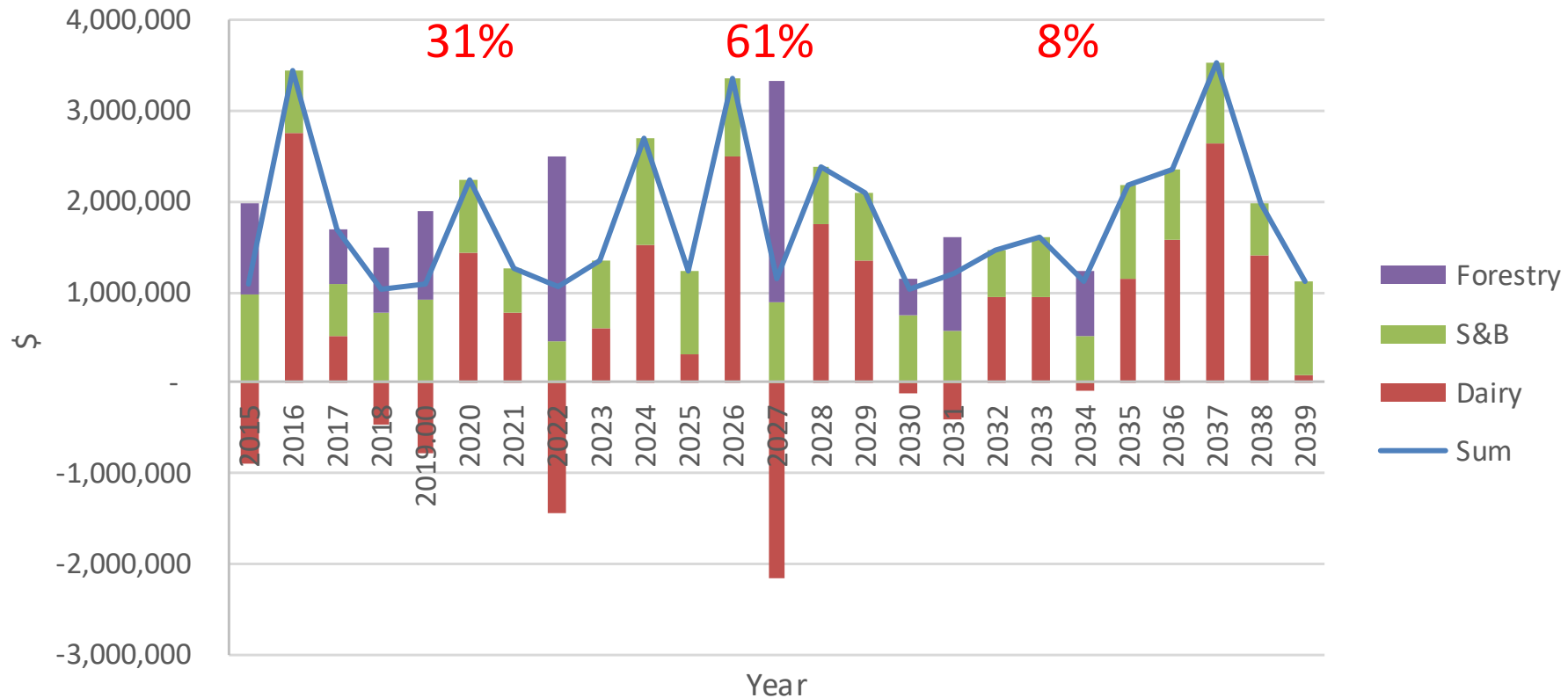


Accounting for uncertainty



Hedging pastoral income with forestry

Whole Property EBIT (\$/Yr) with price uncertainty included
900 ha Dairy, 1800 ha S&B, 230 ha Forestry



Goals - Minimum net income maintained at
>\$1m/year for 2,930ha property

Summary



Successful integration of Forestry & Carbon will bring benefits

to farmers but need to accommodate site and timing factors:

- 1. Site factors influence species, productivity, afforestation and harvest costs**
- 2. Timing - planting rate, Carbon flows, ETS rules, carbon price**
- 3. Finance - structures for early shortfall**
- 4. Planning - land use for resilient cash flows**

Thank you